

Yann Girard



THE PERFECTLY EXECUTED STARTUP

Building successful startups

The Perfectly Executed Startup Building Successful Startups

Silas Mary



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The Perfectly Executed Startup Yann Girard, 2015-06-14 Have you failed at starting a business or failed at trying With this book you ll learn how to properly validate execute and start a profitable business without wasting a lot of time and money Whether you have too many ideas or no ideas yet this book is designed to teach you how to validate your business ideas see if people pay for your product and how to generate sustainable revenues as fast as possible It will teach you the following 10 things 1 How to better understand decision making of potential customers 2 How to validate your idea generate revenues without having your product yet 3 How to better understand the psychology behind marketing sales 4 How to market your ideas and products to build trust and maximize sales 5 How to best acquire potential customers online offline 6 How to test find the most efficient marketing channels for your startup 7 How to use content creation as a key lead generator for your business 8 How to communicate and interact with your prospects to build trust 9 How to exponentially grow your business organically 10 How to better understand investors and raise money It will not teach you the following 10 things 1 How to build your product from a tech perspective 2 How you should design your product and its user experience 3 How to find co founders and work with them 4 How to manage and motivate your employees 5 How to split equity between your founder team 6 How to hire talent for your startup 7 How to register and form your company s legal structure 8 How to come up with ideas for your startup 9 How to spend an incredible amount of money you just raised 10 How to sell your company About the Author Yann is an Entrepreneur that has worked on both sides of the table He has started advised and supported several startups throughout the world and has lived and worked in China New York and Germany

How to Build a Billion-Dollar Startup Ahmed Musa ,2024-12-17 Turning your startup into a billion dollar company may seem like an impossible dream but How to Build a Billion Dollar Startup provides you with the roadmap to get there Drawing from the experiences of successful entrepreneurs and the growth strategies of billion dollar companies this book offers an insider s perspective on what it takes to scale a startup to extraordinary heights You ll learn the importance of disruption how to secure funding from top investors and how to build a team that is aligned with your company s vision It delves into the mindset of billion dollar founders their approach to product innovation and the key principles of leadership that helped them overcome the challenges of rapid growth Through practical advice and proven strategies this book helps entrepreneurs navigate the complex process of scaling from initial ideation to successful exits If you have a startup and aspire to grow it into a major player in the market this book will inspire and guide you through every stage of your entrepreneurial journey

From Zero to Hero: Lessons from the most successful startups Ahmed Musa, 2025-01-14 From Zero to Hero takes readers through the journeys of the world s most successful startups unpacking the strategies mindset and lessons that propelled these companies from humble beginnings to industry giants This book offers a behind the scenes look at how startups overcome common challenges such as limited resources competition and market uncertainty Through inspiring case studies

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good idea it requires the mindset of an entrepreneur and the execution skills of a professional This book shows you how to combine the vision and creativity of an entrepreneur with the strategic thinking and discipline of a pro You ll learn how to identify opportunities launch your business effectively and build a strong foundation for growth The journey from idea to execution can be overwhelming but with the right mindset and approach it s possible to turn your vision into a reality This book provides a step by step guide to help you think strategically execute flawlessly and avoid common pitfalls that derail many startups By combining entrepreneurial thinking with professional execution you ll set yourself up for long term success and build a business that thrives

The Startup Gold Mine Neil Soni,2018-10-16 An invaluable playbook for startup founders looking to partner with big business Corporations are desperate to overhaul their culture and the perception that they are giant bureaucratic dinosaurs too slow to react in a rapidly changing business landscape Many are trying to be more innovative and agile like a startup One easy way to achieve this goal is through partnering with or acquiring a startup Corporate venture capital CVC now makes up 25 percent 18 billion of all venture capital dollars in North America The Startup Gold Mine reveals how the world s largest and most prestigious brands make innovation decisions including new product launches vendor startup partnerships and even billion dollar acquisitions The book also details the ways startups can leverage corporate strengths and weaknesses for mutual benefit You will learn Why the innovator s dilemma is leading large companies to seek out partnerships with startups How to close a deal with a large company from first connection to getting paid Strategies to troubleshoot common land mines that startups encounter when working with large companies Ways to navigate the convoluted corporate landscape without spending a fortune on conferences and consultants Author Neil Soni draws on his experience as an entrepreneur and as an external innovator with premier brands like Est e Lauder MAC and Smashbox to reveal large companies inner workings as well as how startup founders and employees can use this knowledge to close the biggest deals of their lives

Communications Guide for Startups Lydia Prexl,2022-11-28 Turning communication into your start up s biggest asset Nine out of ten startups fail One cause of failre is bad communication both externally and internally Yet there is little systematic advice on how startups and scale ups can overcome this challenge and inspire all stakeholders around the company s vision values and offering This book closes this gap with seventy experts sharing their learnings and experiences It is a guide for all curious to learn more about how to win customers investors and new talent through a convincing narrative covering external internal social media and leadership communication

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